

**Quarterly Enrollment Report**  
**New York State Office of Managed Care**  
**December, 1998**

Quarter 4, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior Total	MCaid	MCare
<b>Health Maintenance Organizations</b>												
Capital District Physicians Health Plan	Albany	187,295	840	972	0	13,814	0	0	202,921	-0.44%	-5.5%	N/A**
Cigna Healthcare of New York, Inc.	New York	26,487	30,329	1,477	0	0	6,089	0	64,382	30.98%	N/A*	5.3%
Community Health Plan	Latham	121,965	5,644	2,555	0	14,244	19,822	0	164,230	-22.99%	-5.2%	-34.2%
Elderplan, Inc.	Brooklyn	0	0	0	0	135	4,967	0	5,102	4.70%	11.1%	4.5%
Empire Blue Cross And Blue Shield Healthnet	New York	161,717	47,791	80,412	2,406	8,031	20,073	0	320,430	3.26%	13.3%	8.3%
Finger Lakes Health Insurance Co., Inc.	Rochester	509,202	5,758	8,004	0	25,074	33,435	12,670	594,143	0.60%	6.4%	0.9%
Health Care Plan	Buffalo	124,301	14,008	424	0	0	20,911	0	159,644	2.46%	N/A*	13.7%
Health Insurance Plan of Greater New York, Inc.	New York	572,345	22,328	12,847	3,520	52,034	76,905	0	739,979	0.33%	-5.3%	4.3%
Health Services Medical Corporation of CNY, Inc.	Baldwinsville	72,529	9,896	408	314	0	0	0	83,147	11.42%	N/A*	N/A**
HEALTHNOW NEW YORK INC.	Buffalo	174,664	81,652	1,395	570	13,224	11,473	0	282,978	4.91%	13.3%	9.1%
HEALTHNOW NEW YORK INC.	Albany	16,935	37,947	415	0	0	1,711	0	57,008	4.61%	N/A*	23.8%
HealthSource HMO of NY, Inc.	DeWitt	11,787	0	88	0	0	0	0	11,875	-3.39%	N/A*	N/A**
HealthSource NY/NJ	Rockaway, New	0	0	325	0	0	0	0	325	>-100%	N/A*	N/A**
HMO-CNY, Inc.	Syracuse	59,400	0	878	0	0	0	0	60,278	2.24%	N/A*	N/A**
HUM HealthCare Systems, Inc.	Glens Falls	19,999	304	0	0	3,708	1,708	0	25,719	3.92%	9.5%	14.8%
Independent Health Association, Inc.	Buffalo	323,436	19,957	1,963	877	22,078	24,297	0	392,608	-3.29%	8.3%	-8.0%
Independent Health Association, Inc.	Tarrytown	12,302	9,165	669	0	0	0	0	22,136	-5.46%	N/A*	N/A**
MagnaHealth	Garden City	5,151	0	78	0	0	0	0	5,229	-20.79%	N/A*	N/A**
Managed Health, Inc.	New York	887	0	1,460	0	0	1,983	0	4,330	16.07%	N/A*	44.7%
Managed Healthcare Systems of New York, Inc.	New York	0	0	10	0	30,782	0	0	30,792	0.87%	0.9%	N/A**
MDNY Healthcare, Inc.	Melville	29,375	12,533	1,146	0	0	3,655	0	46,709	3.85%	N/A*	16.1%
MetroPlus Health Plan	New York	899	0	0	0	55,017	0	0	55,916	0.78%	0.9%	N/A**
MVP Health Plan, Inc.	Schenectady	243,658	0	1,367	0	0	0	0	245,025	-1.02%	N/A*	N/A**
North American HealthCare, Inc.	Amherst	10,438	13,560	311	0	0	0	0	24,309	0.26%	N/A*	N/A**
North Medical Community Health Plan, Inc.	Liverpool	10,907	0	34	0	0	0	0	10,941	1.90%	N/A*	N/A**
NYLCare Health Plans of NY, Inc.	Jackson Heights	33,895	33,830	473	0	1,583	9,258	0	79,039	-4.64%	-25.9%	-4.8%

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									Total	Total	MCaid	MCare
Oxford Health Plans of New York	New York	112,300	1,017,600	68,700	0	35,885	122,400	0	1,356,88	-0.52%	-8.1%	-4.5%
Physicians Health Services of New York, Inc.	White Plains	19,068	140,211	2,527	0	0	11,150	0	172,956	-8.99%	N/A*	5.7%
Prudential Health Care Plan of New York	Suffern	27,114	16,508	3,584	0	0	775	0	47,981	9.05%	N/A*	-24.8%
Rochester Area HMO	Rochester	122,751	725	566	0	10,981	22,494	0	157,517	0.38%	8.3%	2.2%
U.S. HealthCare, Inc.	Uniondale	413,365	255,199	13,624	1,209	259	39,898	0	723,554	2.39%	-22.8%	7.3%
United Health Care Plan of NY, Inc.	New York	17,696	64,374	1,819	0	1,342	8,599	0	93,830	1.59%	-9.2%	10.9%
United Health Care Plan of Upstate NY, Inc.	East Syracuse	12,643	2,369	80	0	3,750	0	0	18,842	-8.99%	4.4%	N/A**
Utica-Watertown Health Insurance Co., Inc.	Utica	53,616	23,759	753	0	0	0	0	78,128	1.55%	N/A*	N/A**
Vytra Health Plans Long Island, Inc.	Melville	92,485	51,004	1,259	0	5,775	16,358	0	166,881	4.10%	-3.8%	-4.1%
WellCare of New York, Inc.	Kingston	29,409	1,518	4,128	0	19,702	10,085	0	64,842	0.19%	-0.8%	-2.3%
<b>HMO Quarter 4, 1998 Totals</b>	<b>Penetration Rate: 36.1%</b>	<b>3,630,021</b>	<b>1,918,809</b>	<b>214,751</b>	<b>8,896</b>	<b>317,418</b>	<b>468,046</b>	<b>12,670</b>	<b>6,570,611</b>			

### ***Prepaid Health Services Plans***

Buffalo Community Health, Inc.	Buffalo	0	0	0	0	6,082	0	0	6,082	N/A**	20.8%	N/A**
CarePlus, LLC	New York	0	0	0	0	7,440	0	0	7,440	N/A**	14.9%	N/A**
CenterCare, Inc.	New York	0	0	0	0	17,169	0	0	17,169	N/A**	-1.0%	N/A**
Community Choice Health Plan of Westchester, Inc.	Yonkers	0	0	0	0	5,764	0	0	5,764	N/A**	-3.9%	N/A**
Community Premier Plus, Inc.	New York	0	0	0	0	8,090	0	0	8,090	N/A**	12.3%	N/A**
Compre-Care, Inc.	Glens Falls	0	0	0	0	1,682	0	0	1,682	N/A**	-1.3%	N/A**
Genesis Health Plan, Inc.	Yonkers	0	0	0	0	21,635	0	0	21,635	N/A**	0.8%	N/A**
HealthFirst PHSP, Inc.	New York	0	0	0	0	65,339	0	0	65,339	N/A**	2.2%	N/A**
HealthPlus, Inc.	Brooklyn	0	0	0	0	13,675	0	0	13,675	N/A**	3.5%	N/A**
Neighborhood Health Providers, LLC	New York	0	0	0	0	17,834	0	0	17,834	N/A**	8.1%	N/A**
New York State Catholic Health Plan, Inc.	Rego Park	0	0	0	0	59,580	0	0	59,580	N/A**	3.3%	N/A**
SCHC Total Care, Inc.	Syracuse	0	0	0	0	7,495	0	0	7,495	N/A**	-2.7%	N/A**
St. Barnabas Community Health Plan	Bronx	0	0	0	0	10,143	0	0	10,143	N/A**	11.1%	N/A**
Suffolk County Department of Health Services	Hauppauge	0	0	0	0	7,448	0	0	7,448	N/A**	5.0%	N/A**
The Bronx Health Plan	Bronx	0	0	0	0	27,956	0	0	27,956	N/A**	-0.3%	N/A**
The Institute for Urban and Family Health, Inc.	New York	0	0	0	0	2,346	0	0	2,346	N/A**	-10.9%	N/A**
The New York Hospital Community Health Plan	New York	0	0	0	0	6,900	0	0	6,900	N/A**	9.4%	N/A**
Westchester Prepaid Health Services Plan	Tarrytown	0	0	0	0	12,745	0	0	12,745	N/A**	-3.9%	N/A**
<b>PHSP Quarter 4, 1998 Totals</b>	<b>Penetration Rate: 1.6%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>299,323</b>	<b>0</b>	<b>0</b>	<b>299,323</b>			

Quarter 4, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior		
										Total	MCaid	MCare

\* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.  
 \*\* indicates that the category does not apply to the plan.

### **Managed Care Quarter Summary**

<b><u>Full Capitation</u></b>	<b><u>Group</u></b>	<b><u>POS</u></b>	<b><u>Indiv</u></b>	<b><u>Conver</u></b>	<b><u>Mcaid</u></b>	<b><u>Mcare</u></b>	<b><u>Other</u></b>	<b><u>Total Full Capitation</u></b>
<b><u>Quarter 4, 1998:</u></b>	3,630,021	1,918,809	214,751	8,896	616,741	468,046	12,670	6,869,934
<b><u>Previous Quarter:</u></b>	3,680,878	1,907,122	231,162	8,485	606,878	478,107	17,037	6,929,669
<b><u>Change from Prior Quarter:</u></b>	-50,857	11,687	-16,411	411	9,863	-10,061	-4,367	-59,735
<b><u>% Change from Prior Quarter:</u></b>	-1.4%	0.6%	-7.1%	4.8%	1.6%	-2.1%	-34.5%	-0.9%

### **Partial Capitation**

<b><u>Total Partial Capitation (Medicaid):</u></b>	16,765
<b><u>Total OTHER Medicaid:</u></b>	<u>4,786</u>
<b><u>TOTAL MEDICAID:</u></b>	638,292

### **Total Capitation**

<b><u>All Categories This</u></b>	6,891,485
<b><u>Total Capitation Previous Quarter:</u></b>	6,951,107
<b><u>Penetration Rate for all Managed Care:</u></b>	37.9% *
<b><u>Total % Change from Prior Quarter:</u></b>	-0.9%

\* 1996 Census (projected) - NYS Department of Economic 18,184,774